X-Legend Entertainment Co., Ltd (4994)

Investor Conference

Spokesperson : Chou Chiu-Mei 2024/11/13

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/ AGENDA



Company Overview



Operating Results



Financial Condition



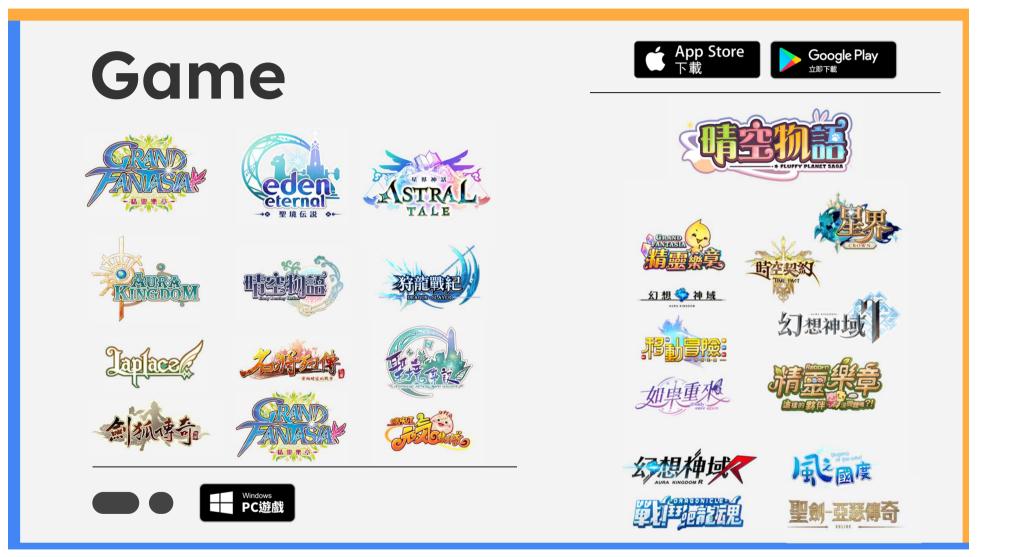






Company Overview

Code 4994CapitalBusiness OperationChairman & PresidentFounded - 2002/01/09NT\$ 663,834 (in thousands)Online/Mobile Games Developing
IP Licensing/Joint development
Game Agency/Global DistributionChairman & President







[Animation] TW.HK.JP IP Collaboration **The Rising of SHIELD HERO** [TW.HK] **6th Anniversary** [JP] **5.5th Anniversary**



Moblie





GRAND FANTASIA : ORIGIN

Release Date : 2024/09/03

[Nov.] Unlock 4th job class Unlock level cap to 70







Aura Kingdom2:Evolution

Release Date : 2024/6/18

[Dec.] New housing features gameplay







晴空物語 もふもふランド

JP version Release Date : 2024/04/16

[Nov.] New pet tower climbing challenge







ASTRAL TALE Online

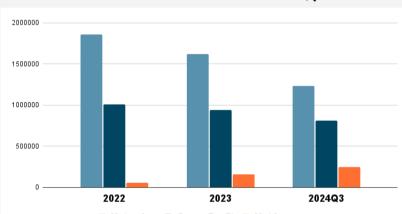
Release Date : 2024/01/10

[Nov.] New season gameplay



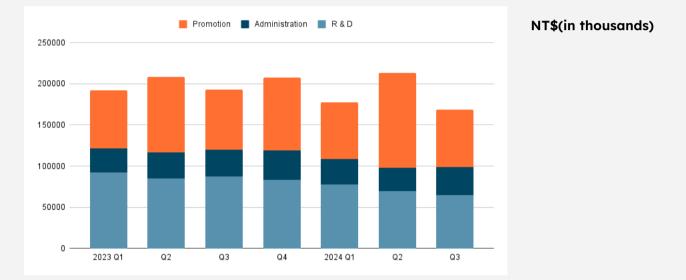


Financial Conditions in the last 3 years

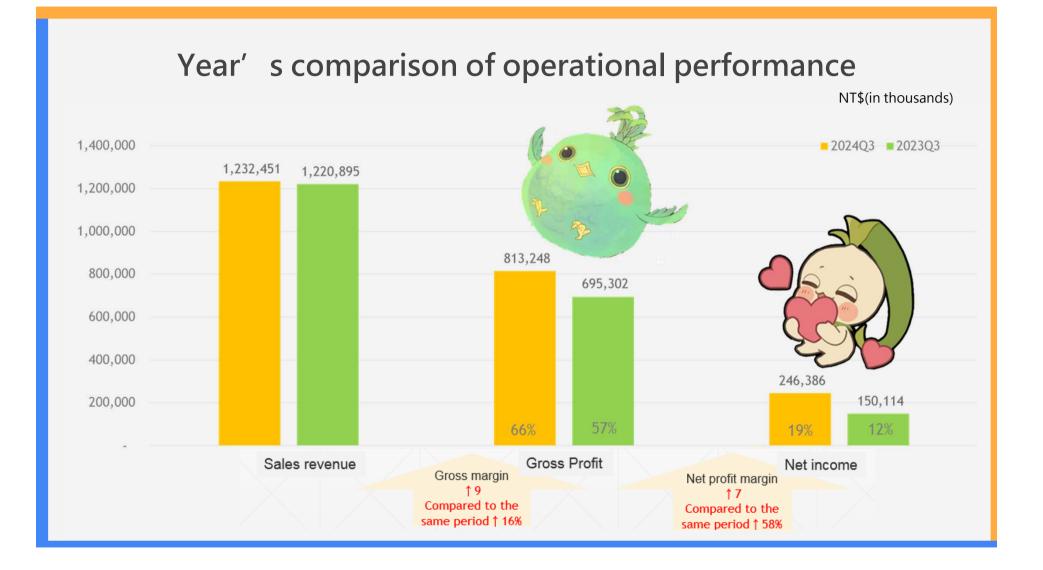


	2022	2023	2024Q3	
Net sales	1,859,889 1,623,649		1,232,451	
Gross Profit	1,005,759	939,752	813,248	
Net income	52,821	156,081	246,386	
Gross margin	54%	58%	66%	
Net profit margin	2.84%	9.61%	<u>19.99%</u>	

Quarterly Operating Expense Analysis



	2023 Q1	Q2	Q3	Q4	2024Q1	Q2	Q3
Promotion	71,262	91,765	72,920	88,360	69,010	115,798	69,746
Administration	29,095	31,179	32,187	35,795	30,737	28,239	33,311
R & D	92,111	85,392	87,422	83,701	77,486	69,422	65,147



Dividends distribution in the last 3 years

	2021	2022	2023
Cash Dividends	1.5	0.5	2.3
EPS	1.23	0.48	1.69
Dividend payout ratio	121.95%	104.17%	136.09%
Other Dividends	-	-	1.7(Capital surplus)



Stable profits, innovation driving growth

Moblie Game

- **«Kingdom of the wind»** operates stably in the three major markets of Taiwan, Hong Kong, and Japan, strengthening player engagement through both online and offline activities.
- **《Aura Kingdom2:Evolution》.《Glory Destiny**》 are continuously deepening efforts in overseas markets.
- Next year, we will launch a brand new idle RPG game (codename: N1).

PC Game

- 《Eden Eternal》.《Astral Tale》. 《Grand Fantasia 》 perform stably.
- In **《Grand Fantasia** 》, overseas revenue accounts for 60%, with 75% of players from overseas, demonstrating significant results in global market expansion.
- In the first half of next year, we plan to launch global version of two newly revamped games..
- The new game will incorporate innovative elements, continue the previous successful experience and attracting more players.

Classic PC game global version

PC Online

- Game Revolution: New Gameplay, New Content
- Service-Oriented Games: Continuously Expanding Game Content
- AI Assistant: Enhancing Service Quality and Efficiency (Game Knowledge Base)
- Brand Collaboration: IP collaboration and Cross-Industry Partnerships to Expand Game Promotion

[N1] Idle RPG game

Gameplay : idle RPG Game theme: American anti-hero theme Art style: American cartoon

《N1》 is an RPG game that combines bullet-hell combat with idle gameplay, seamlessly blending casual auto-play with strategic progression. Players will take on the role as a *Slime* with unlimited potential, gradually enhancing its power by upgrading characters, acquiring rare equipment, and challenging special events and dungeons, while unlocking a wider range of combat skills. Mobile

《N1》 not only features easy-going idle gameplay, allowing players to continue growing even during their downtime, but also integrates a wealth of strategic choices, offering players the enjoyment of deep tactical gameplay while keeping the experience relaxed and fun.



